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GENDER Male

CITIZENSHIP German

ACADEMIC POSITIONS

7/2017 Assistant Professor, Haas School of Business, University of California Berkeley

EDUCATION

2017	Ph.D. Economics Title: "Essays in Development and Organizations" Supervisors: Oriana Bandiera and Robin Burgess Examiners: Henrik Kleven and Dave Donaldson	London School of Economics
2012	MSc Economics (Research)	London School of Economics
2010	MSc Development Studies	London School of Economics
2009	BSc Economics	Humboldt-Universität zu Berlin

FIELDS OF INTEREST

Primary Fields: Development, Political Economy and Organizational Economics
Secondary Fields: Economic History

PUBLICATIONS

"The Costs of Patronage: Evidence from the British Empire", *American Economic Review*, Forthcoming

"Rewarding Schooling Success and Perceived Returns to Education: Evidence from India", with Sandra Sequeira and Johannes Spinnewijn, *Journal of Economic Behavior & Organization*, 2016

WORKING PAPERS

"The Glittering Prizes: Career Incentives and Bureaucrat Performance", with Marianne Bertrand, Robin Burgess and Arunish Chawla, 2017, Revise & Resubmit, *Review of Economic Studies*

"How Does Collective Reputation Affect Hiring? Selection and Sorting in an Online Labour Market", EOPP Paper 54, 2015

SELECTED WORK IN PROGRESS

“The Internal Labor Market of the British Empire”, with Christian Dippel and Florian Hoffmann

“Social Proximity and Bureaucrat Performance”, with Robin Burgess and Marianne Bertrand

“Incentives and selection in the Royal Navy”, with Joachim Voth

“D.R. Congo Public Service Reform and Rejuvenation Project – A Randomized Controlled Trial”, with Eric Mvukiyehe, Raul Sanchez de la Sierra, World Bank i2i DIME

TEACHING

- 2018 MBA207 Ethics and Responsible Leadership, Berkeley Haas (MBA)
Guest lectures: Research Frontiers in Economics; Political Economy, Berkeley (PhD)
- 2016 – 2017 EC220 Introduction to Econometrics, LSE (Undergraduate, TA)
Guest lectures: Political Economy, London Business School (PhD)
- 2013 – 2014 DV431 Development Management, LSE (Graduate, Teaching Fellow)
- 2012 – 2015 EC206 The Global Economy, LSE-PKU Summer School (Undergraduate, TA)
- 2012 – 2016 EC307 Development Economics, LSE Summer School (Undergraduate, TA)
- 2012 – 2013 EC20 Introduction to Econometrics, LSE (Undergraduate, TA)

CONFERENCE AND SEMINAR PRESENTATIONS

- 2019 Northwestern Kellogg, University of Gothenborg, LMU Munich
- 2018 North American Winter Meetings Econometric Society; UC Davis Economic History; UC Berkeley Economic History; UC Berkeley Political Economy; PacDev; Ohio State Bureaucracy Workshop; Stanford Quality of Governance Conference, Barcelona GSE Summer Forum; Calvo-Armengol Workshop Barcelona GSE
- 2017 UC Berkeley Development seminar; NEUDC Tufts; Stockholm School of Economics; University of Uppsala; University of British Columbia, Political Economy seminar; UC San Diego Behavioral and Development seminar; Harvard Economic History Workshop; Conference on Comparative Political Selection, National School of Development, PKU; 33rd BREAD Conference on Development Economics, Stanford; Stanford-LSE Conference on Long-Range Development in Latin America; Northwestern Kellogg Strategy Rookie-Fest
- 2017 (JM) IESE; IIES; Bocconi; Stanford GSB; Chicago Booth; MIT Sloan; UCLA; USC; Berkeley Haas; CGDev; Columbia GSB
- 2016 European Winter Meeting of the Econometric Society, Edinburgh; SAEe Bilbao; Warwick, History and Development Workshop; Paris School of Economics Development Seminar; EUDN PhD Workshop on Development Economics, ULB; Uppsala University, Applied Micro Seminar; Development Economics Workshop, Oxford CSAE; European Doctoral Program Workshop, UPF; Annual Congress EEA-ESEM, Geneva; Evidence Based Economics Summer Meeting, LMU Munich; Verein für Socialpolitik AEL, Heidelberg; International Growth Week, LSE; Trans-Atlantic Doctoral Conference, LBS; Annual Conference of the Royal Economic Society, Sussex
- 2015 Brown Bag Seminar, Humboldt-Universität zu Berlin; Berlin Colloquium in Economic History, Humboldt-Universität zu Berlin

- 2014 CESifo Group Seminar; DIW Berlin, International Economics Seminar; Annual Congress EEA-ESEM, Toulouse; Warwick PhD Conference
- 2013 NEUDC Harvard Kennedy School; Asian Development Bank; European Doctoral Program Workshop; UC Louvain
- 2012 Annual Congress EEA-ESEM, Malaga
- 2011 Verein für Socialpolitik AEL, DIW Berlin; Annual Congress EEA-ESEM, Oslo

REFEREE SERVICE

American Economic Review: Insights, Review of Economics and Statistics, Journal of Labor Economics, Journal of Public Economics, Journal of Development Economics, Journal of Economic History, Economica, Journal of Law, Economics and Organization

RESEARCH GRANTS

- 2018 Pearson Institute, University of Chicago with Luis Martinez
2015 International Growth Centre Grant
STICERD Research Grant

RELEVANT POSITIONS HELD

- 2017 Consultant at World Bank
Consultant at Bank of England, Human Resource Analytics
- 2011 – 2016 Research Assistant for Oriana Bandiera, Robin Burgess, Dave Donaldson, Eliana La Ferrara, Sandra Sequeira
- 2013 – 2014 LSE Teaching Fellow in International Development
- 2012 – 2013 Consultant at Asian Development Bank, Research Division
- 2010 – 2011 Research Associate at DIW Berlin

LANGUAGES

- German Native
English Fluent
Chinese (Mandarin) Fluent spoken, basic written

HONORS AND SCHOLARSHIPS

- 2018 John Hicks Prize for Outstanding Doctoral Dissertation
2017 LSE Class Teacher Award
2016 Royal Economic Society Junior Fellowship
2014 LSE Class Teacher Award
2010 Best Overall Performance and Best Dissertation for MSc
2007 Friedrich-Ebert-Foundation Fellowship