

OFFICE ADDRESS, TELEPHONE & E-MAIL

Walter A. Haas School of Business
University of California Berkeley
1900 Berkeley, CA 94720
Office: F595
Email: guoxu@haas.berkeley.edu
Web: <http://www.guoxu.org>
Phone: +1 - 510 664-5064

GENDER Male

CITIZENSHIP German

ACADEMIC POSITIONS

7/2017 Assistant Professor, Haas School of Business, University of California Berkeley

EDUCATION

2017	Ph.D. Economics Title: "Essays in Development and Organizations" Supervisors: Oriana Bandiera and Robin Burgess Examiners: Henrik Kleven and Dave Donaldson	London School of Economics
2012	MSc Economics (Research)	London School of Economics
2010	MSc Development Studies	London School of Economics
2009	BSc Economics	Humboldt-Universität zu Berlin

FIELDS OF INTEREST

Primary Fields: Development, Political Economy and Organizational Economics
Secondary Fields: Economic History

PUBLICATIONS

"Rewarding Schooling Success and Perceived Returns to Education: Evidence from India", with Sandra Sequeira and Johannes Spinnewijn (Journal of Economic Behavior & Organization, 2016)

WORKING PAPERS

"The Costs of Patronage: Evidence from the British Empire", mimeo, 2017

"How Does Collective Reputation Affect Hiring? Selection and Sorting in an Online Labour Market", EOPP Paper 54, 2015

"The Costs of Bureaucratic Rigidity: Evidence from the Indian Administrative Service", with Marianne Bertrand, Robin Burgess and Arunish Chawla, 2016

SELECTED WORK IN PROGRESS

“The Internal Labor Market of the British Empire”, with Christian Dippel and Florian Hoffmann

“State Capacity and Long-run Development: Evidence from the British Empire”, with Robin Burgess

“Incentives and selection in the Royal Navy”, with Joachim Voth

“D.R. Congo Public Service Reform and Rejuvenation Project – A Randomized Controlled Trial”, with Eric Mvukiyehe, Raul Sanchez de la Sierra and Florian Blum, World Bank i2i DIME

TEACHING

- 2016 – 2017 EC220 Introduction to Econometrics, LSE (Undergraduate, TA)
- 2013 – 2014 DV431 Development Management, LSE (Graduate, Teaching Fellow)
- 2012 – 2015 EC206 The Global Economy, LSE-PKU Summer School (Undergraduate, TA)
- 2012 – 2016 EC307 Development Economics, LSE Summer School (Undergraduate, TA)
- 2012 – 2013 EC20 Introduction to Econometrics, LSE (Undergraduate, TA)

CONFERENCE AND SEMINAR PRESENTATIONS

- 2018 North American Winter Meetings Econometric Society (scheduled); UC Davis (scheduled)
- 2017 NEUDC Tufts (scheduled); Stockholm School of Economics (scheduled); University of Uppsala (scheduled); University of British Columbia, Political Economy seminar; UC San Diego Behavioral and Development seminar; Harvard Economic History Workshop; Conference on Comparative Political Selection, National School of Development, PKU; 33rd BREAD Conference on Development Economics, Stanford; Stanford-LSE Conference on Long-Range Development in Latin America; Northwestern Kellogg Strategy Rookie-Fest
- 2017 (JM) IESE; IIES; Bocconi; Stanford GSB; Chicago Booth; MIT Sloan; UCLA; USC; Berkeley Haas; CGDev; Columbia GSB
- 2016 European Winter Meeting of the Econometric Society, Edinburgh; SAEe Bilbao; Warwick, History and Development Workshop; Paris School of Economics Development Seminar; EUDN PhD Workshop on Development Economics, ULB; Uppsala University, Applied Micro Seminar; Development Economics Workshop, Oxford CSAE; European Doctoral Program Workshop, UPF; Annual Congress EEA-ESEM, Geneva; Evidence Based Economics Summer Meeting, LMU Munich; Verein für Socialpolitik AEL, Heidelberg; International Growth Week, LSE; Trans-Atlantic Doctoral Conference, LBS; Annual Conference of the Royal Economic Society, Sussex
- 2015 Brown Bag Seminar, Humboldt-Universität zu Berlin; Berlin Colloquium in Economic History, Humboldt-Universität zu Berlin
- 2014 CESifo Group Seminar; DIW Berlin, International Economics Seminar; Annual Congress EEA-ESEM, Toulouse; Warwick PhD Conference
- 2013 NEUDC Harvard Kennedy School; Asian Development Bank; European Doctoral Program Workshop; UC Louvain
- 2012 Annual Congress EEA-ESEM, Malaga
- 2011 Verein für Socialpolitik AEL, DIW Berlin; Annual Congress EEA-ESEM, Oslo

REFEREE SERVICE

Journal of Labor Economics, Journal of Public Economics, Journal of Development Economics, Journal of Economic History, Economica, Journal of Law, Economics and Organization

RESEARCH GRANTS

2015 International Growth Centre Grant
 STICERD Research Grant

RELEVANT POSITIONS HELD

2017 Consultant at World Bank
 Consultant at Bank of England, Human Resource Analytics
2011 – 2016 Research Assistant for Oriana Bandiera, Robin Burgess,
 Dave Donaldson, Eliana La Ferrara, Sandra Sequeira
2013 – 2014 LSE Teaching Fellow in International Development
2012 – 2013 Consultant at Asian Development Bank, Research Division
2010 – 2011 Research Associate at DIW Berlin

LANGUAGES

German Native
English Fluent
Chinese (Mandarin) Fluent spoken, basic written

HONORS AND SCHOLARSHIPS

2017 LSE Class Teacher Award
2016 Royal Economic Society Junior Fellowship
2014 LSE Class Teacher Award
2010 Best Overall Performance and Best Dissertation for MSc
2007 Friedrich-Ebert-Foundation Fellowship